

# **Your Pilot Project with OECM – Final Update**

**Presentation to OASIS Finance Group**

**April 1, 2016**

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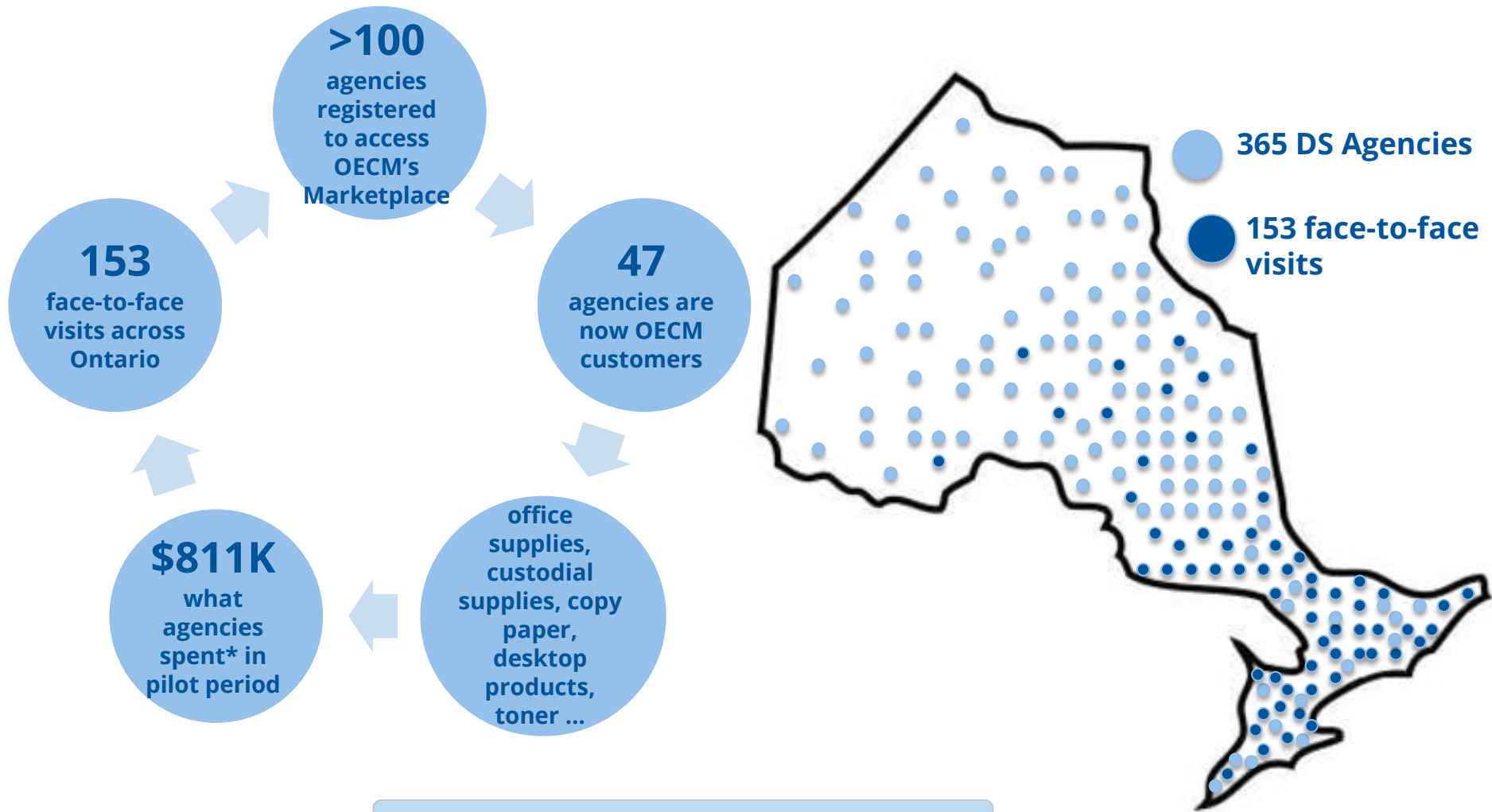


Savings | Choice | Service

# Our Discussion Today

- Pilot project results to Date
- Getting ready to end the pilot project

# Pilot Results (to Jan 31<sup>st</sup>, 2016)\*



**Note: Pilot ends on June 3<sup>rd</sup>, 2016**

# What Agencies Are Saying...

"It would have cost an extra \$30,000 to \$40,000 in each phase of our computer upgrades if we hadn't gone with OECM, and there's quality to the great pricing." Maria Coelho, Manager of Operations ,  
**Geneva Centre for Autism**

"Everyone should be using OECM! The cost savings alone is the biggest reason. It's also a free service." Charity Gaspar, Executive Assistant,  
**Community Living North Halton**



# How Your Agency Benefits From Buying Through OECM's Marketplace

**Products & Services Your Agencies Use Every Day and More\* from ...Over 140+ Brand Name Supplier Partners**

**For Your Offices**

- Office Supplies
- Printers and Toner
- Paper
- Computers

**For Your Group Homes**

- Custodial Supplies
- Plumbing Products
- Residence Furniture and Mattresses
- Hand Tools

\*OECM offers thousands of competitively-sourced and priced products and services through our supplier partners

# Pilot Ends June 3

# 44 Days Left\*



**\* Pilot project funding ends:  
no OECM resources  
dedicated to serving  
Community and  
Developmental Services  
Agencies.**

# Getting Ready to Close Out the Pilot

**Pilot Ends: June 3, 2016**

## Objective

Ensure continuity and satisfaction of services for OECM's 47 Community and DSA customers after June 3, 2016.

Project Closure Activities	Date (2016)
<b>Assess satisfaction with OECM's services during pilot</b> Survey DSA customers	April
<b>Key Messages</b> <ul style="list-style-type: none"><li>• Pilot Project is ending as scheduled on June 3, 2016</li><li>• How to continue to get great service from OECM after pilot</li><li>• Pilot Project results</li></ul>	Mid-May
<b>Stakeholders</b> <ul style="list-style-type: none"><li>• MCSS</li><li>○ OASIS</li><li>○ OBRG and FG</li><li>○ OECM CDSA customers</li></ul>	Mid-May

# You'll Still Have Access to OECM's Services After the Pilot

- ✓ Continue to buy products and services through OECM's Marketplace
- ✓ Customer inquiries
- ✓ Help with understanding products/services and how to buy
- ✓ Product/service price comparisons

Visit [www.OECM.ca](http://www.OECM.ca) today!



# Start Saving Today -- Register Your Agency to Access OECM's Marketplace!

## It's as easy as...

1. Register at [oecm.ca](http://oecm.ca)
2. Check out OECM's Marketplace of products and services , competitive pricing and terms and conditions
3. Call our our supplier partners with your questions about their products or services
4. Sign a Client-Supplier Agreement
5. Get in touch with [John.Schenk@oecm.ca](mailto:John.Schenk@oecm.ca) or 416-847-1393 for more information

**Place your order!**



# Special Thanks

## Ontario's Community and Developmental Service Agencies

- 47/365 agencies: **Pilot Supporters**

## OASIS

- BRG & FG: **Pilot Advocates**

## Community Living Ontario

- Friday Updates: **Pilot advocates**

## Ontario Government

- MCSS ADM, Regional Directors, Program Supervisors: **Pilot Champions**
- MGCS Supply Chain Ontario: **Pilot Funder**

*And in particular --- Flavian Pinto, CFO, Community Living Toronto*

# We're Here Until June 3! Staying Connected...



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