

Savings. Choice. Ease.

An OECM Update

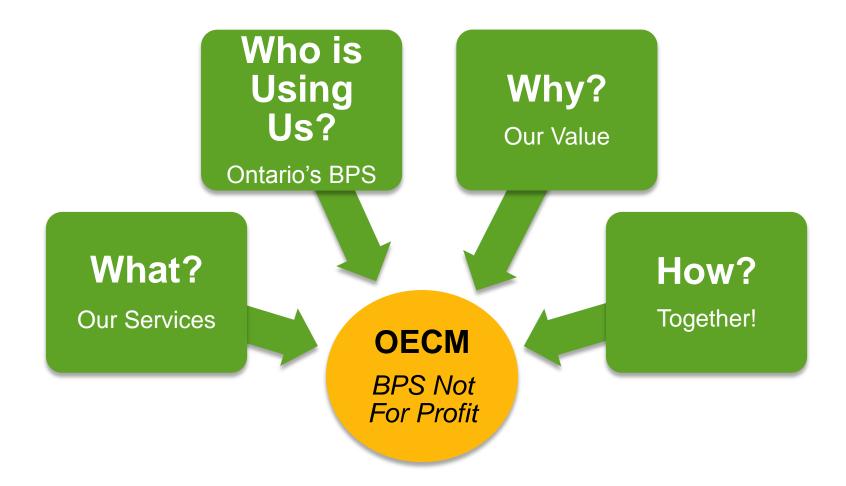
Ontario Agencies Supporting Individuals with Special Needs (OASIS)

Presented by Terry Kyritsis, President and CEO

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MÉCO



What: Our Services



OECM

Procurement

MÉCO

Marketplace of competitively sourced, high quality products and services (see slide 4)

Advisory Services

Knowledge Sharing Opportunities Generate savings by unlocking the potential of collaborative strategic sourcing

Our Mission

Business Analytics

OECM's Marketplace Offerings



Finance, HR and Marketing

- Commercial Print
- Credit and Debit Card Processing Services
- Courier Services
- Insurance Consulting Services
- Promotional Items
- Purchasing Card Program
- Translation and Interpreter Services and ASL Services

Coming Soon

- AODA Related Services
- Collection Agency Services
- · Payment Recovery Services

Information Technology

- Desktop Technology
- Interactive Learning Products
- Long Distances Services
- Multi Functional Devices
- Projectors
- Small Office Printers
- Toner Cartridges
- Chrome Devices & Services

Coming Soon

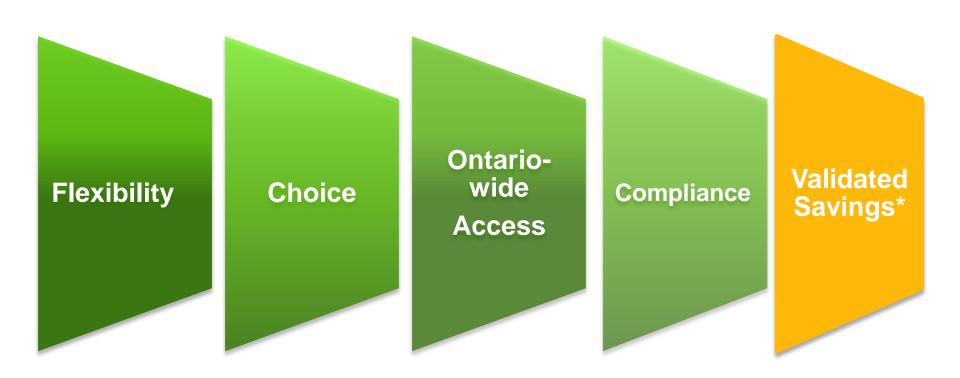
- Refurbished IT Equipment and Disposal Services
- Electronic Records and Content Management Software
- Electronic Records and Content Mgmt. Services
- Cisco Router & Switch Maintenance Support

Facilities and Operations

- Classroom Furniture
- Courier Services
- Custodial Supplies
- Customs Brokerage Services
- Fine Copy Paper
- Employee Uniforms
- Laboratory/Science Supplies
- Office Supplies
- Natural Gas Purchasing Program
- Sports Products

Why - Our Value

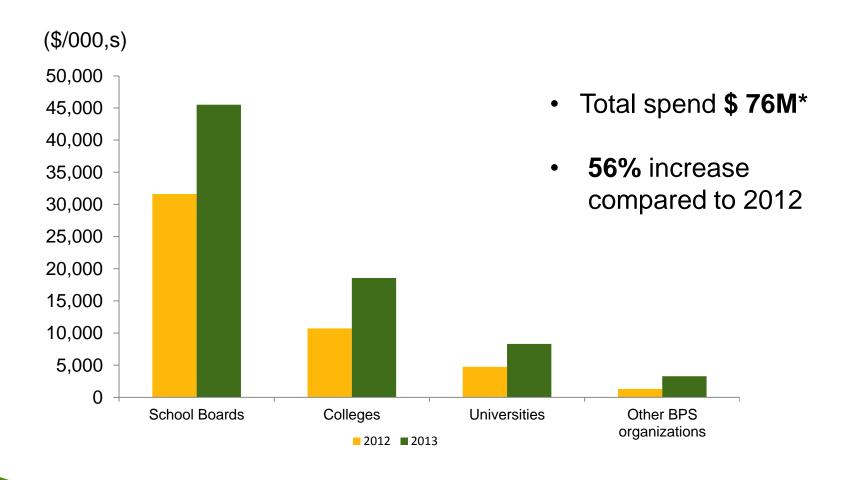




* For the period January 2010 to June 2011, **73** institutions saved **25% to 36%** on Office Supplies accessed through OECM's Marketplace.

Sector Participation at a Glance





Start Taking Advantage of OECM's Marketplace



- Visit <u>www.oecm.ca</u> and register to get complete information on our products and pricing.
- Contact our OECM Business Relationship Managers and suppliers who will work closely with you to assess your needs and determine your requirements.
- Sign up using our Client Supplier Agreement. OECM staff and suppliers can help you.
- 4. Start buying to take advantage of savings.

Coming in 2014



A dedicated resource to work with the members of the Developmental Services Sector to identify savings and efficiencies opportunities through the use of OECM's marketplace of agreements for products and services.

Stay Connected...



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