

# Fuel and Maintenance Management



Fuel Discounts



Fuel Fraud Control



Billing Consolidation = 1 Cheque



Managed PMs= Safer Vehicles



Managed Recalls= Safer vehicles



3 Canadian Maintenance Centers. 65 ASE Certified Technicians



Direct to Driver/Fleet Manager PM Notification



# Unmatched Card Acceptance



Used by:

**Federal Government**

**Ontario Government**

**RCMP / OPP**

**Christian Horizons**



**\$8.00 Per Vehicle Per  
Month Savings!**

**Program pays for itself**

# Fuel Discounts



## Retail Purchasing

Vendor	SIC	PROV GOVT DISC
Canadian Tire	CTT	\$0.025
Canadian Tire	CTP	\$0.025
Drummond	DRU	4%
Esso	ESS	\$0.040
Fas Gas/RaceTrac	FAS	3%
Fedrated Co-op/Bi-Lo	FED	\$0.025
Husky/Mohawk	HUS	\$0.027
Irving	IOF	\$0.025
Olco	OLC	\$0.03
Pioneer	PIO	3%
Petro-Canada	PTC	4%
Petro-Canada	PTC	4%
Cango/Suny	S19	\$0.03
Shell/Turbo/Pay Less/Beaver	SHC	\$0.0275
Sonic	SON	3%
Mr. Gas	T88	2.75%
Ultramar	ULT	\$0.023
UPI	UPI	2%

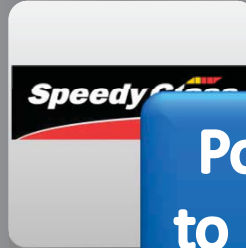




# Open Repair Vendor Network



## National Account Vendors

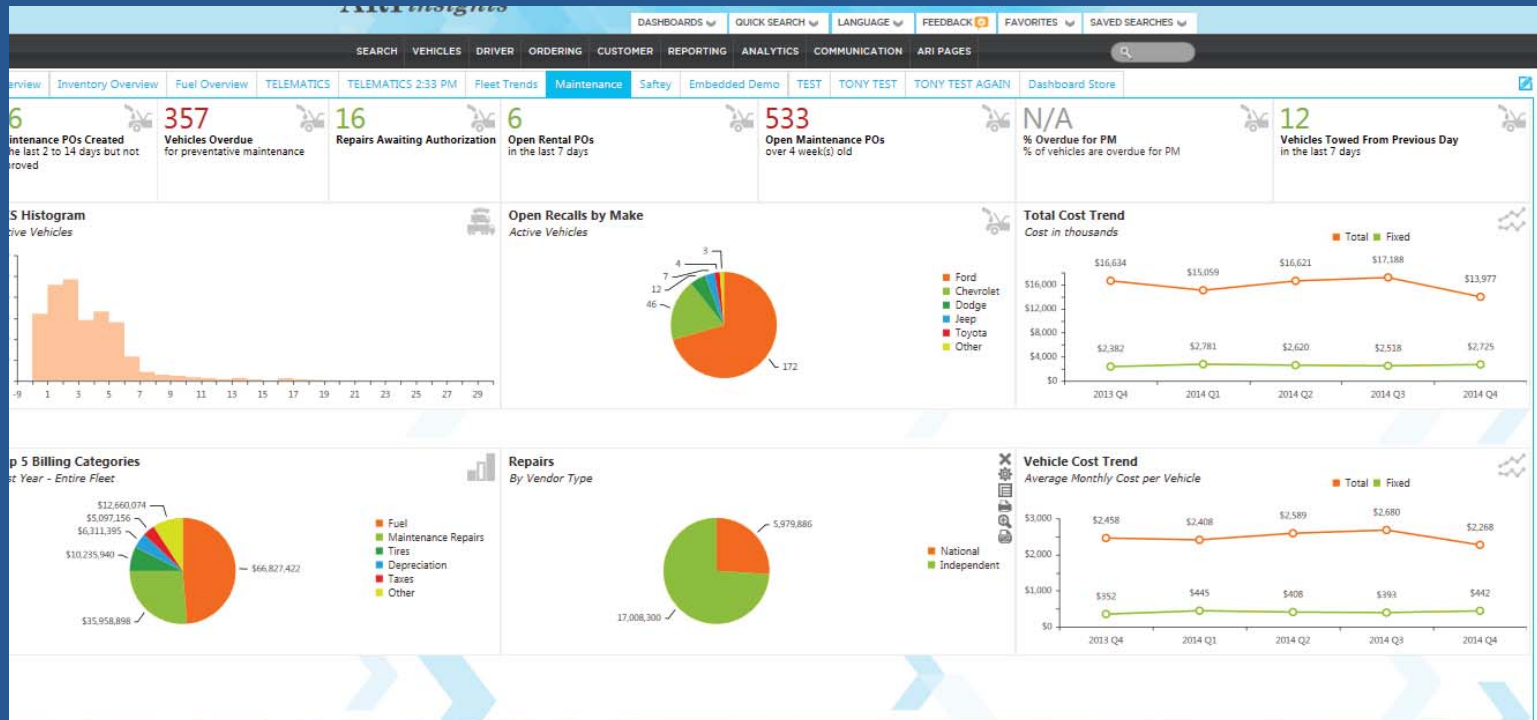


Potential  
to Use Any  
Vendor,  
Anywhere  
at Any  
Time

## Independent Vendors



# Managing Maintenance Costs & Compliance



[Customize](#)

## Vehicles Overdue for Maintenance

Total Rows: 8

Rows Per Page: 20



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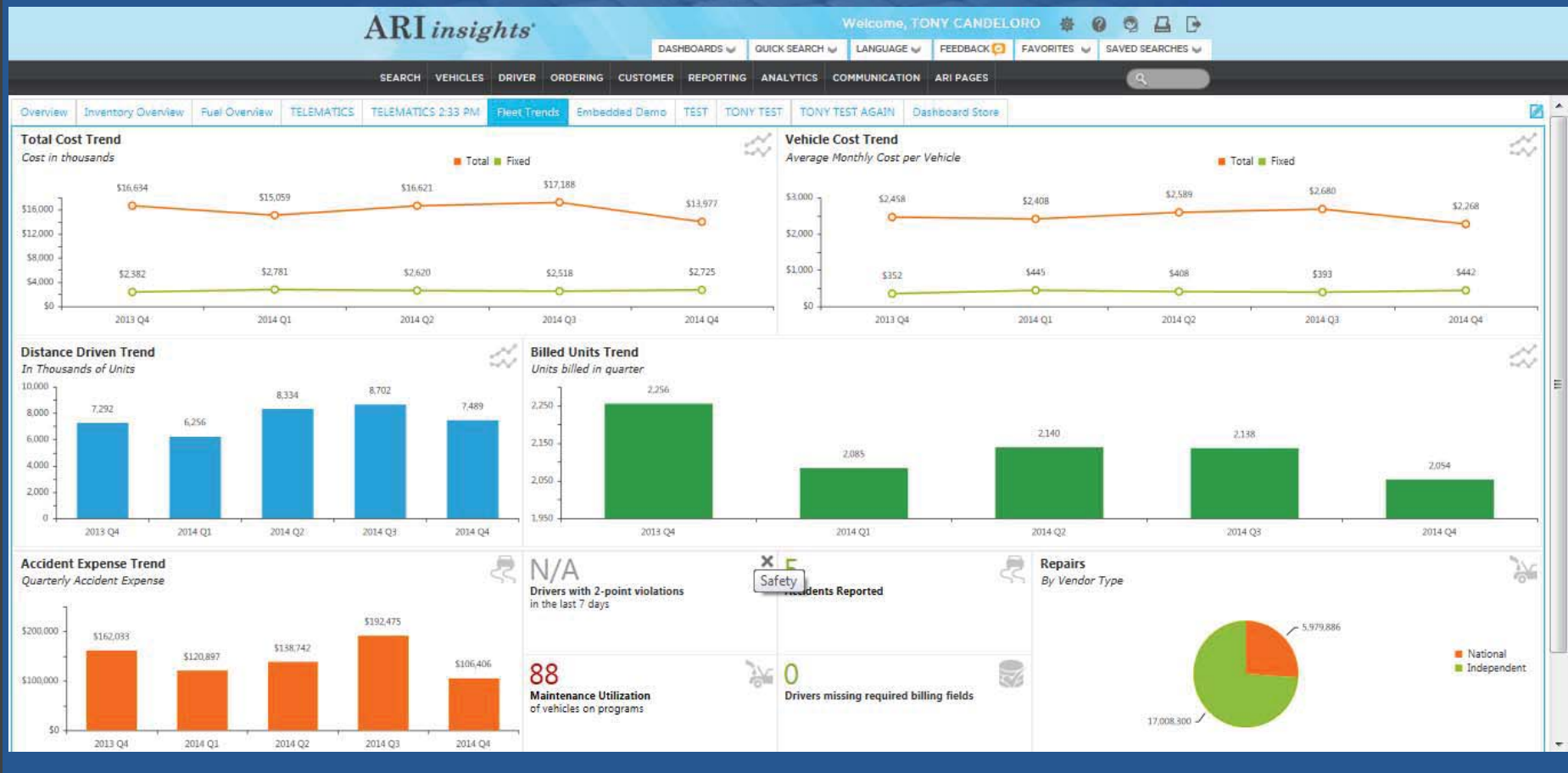


	Client	ARI Vehicle	Cli Veh#	VIN	Division	Asset Type	Sub-Division	Calculated Odometer	Miles/KM Since Last Maintenance	Last PM Meter
<a href="#">Details</a>	9010	000001	123487	2HKYF18663H527399	01	SUV	HI	37,511	17511	20000
<a href="#">Details</a>	9010	000002	200000	1B7KF23691J253607	02	TRUCK LD	0100	210,000	197255	12745
<a href="#">Details</a>	9010	000003		1B4HS28Z9YF248894	01	SUV	0003	48,493	-108033	156526
<a href="#">Details</a>	9010	000004		1B7HF13Z7YJ154230	01	TRUCK LD	TEST	54,377	42377	12000
<a href="#">Details</a>	9010	000005	000005	2GCEK19T731367487	02	SUV	FRED	17,080	17080	
<a href="#">Details</a>	9010	000006	000006	WDBKK65F81F193837	02	CAR	TST1	98,591	98591	
<a href="#">Details</a>	9010	000008	9010000008	1FMZU75W33UB20661	02	SUV	DEC	119,986	986	119000
<a href="#">Details</a>	9010	009901	009901	JNKBV61F18M256053	02	CAR	0002	70,385	49694	20691

# Managing Total Costs



## Managing total Fleet trending Costs Fixed and Operating by unit



# Account Support Structure



## Sales Manager

ARI Client

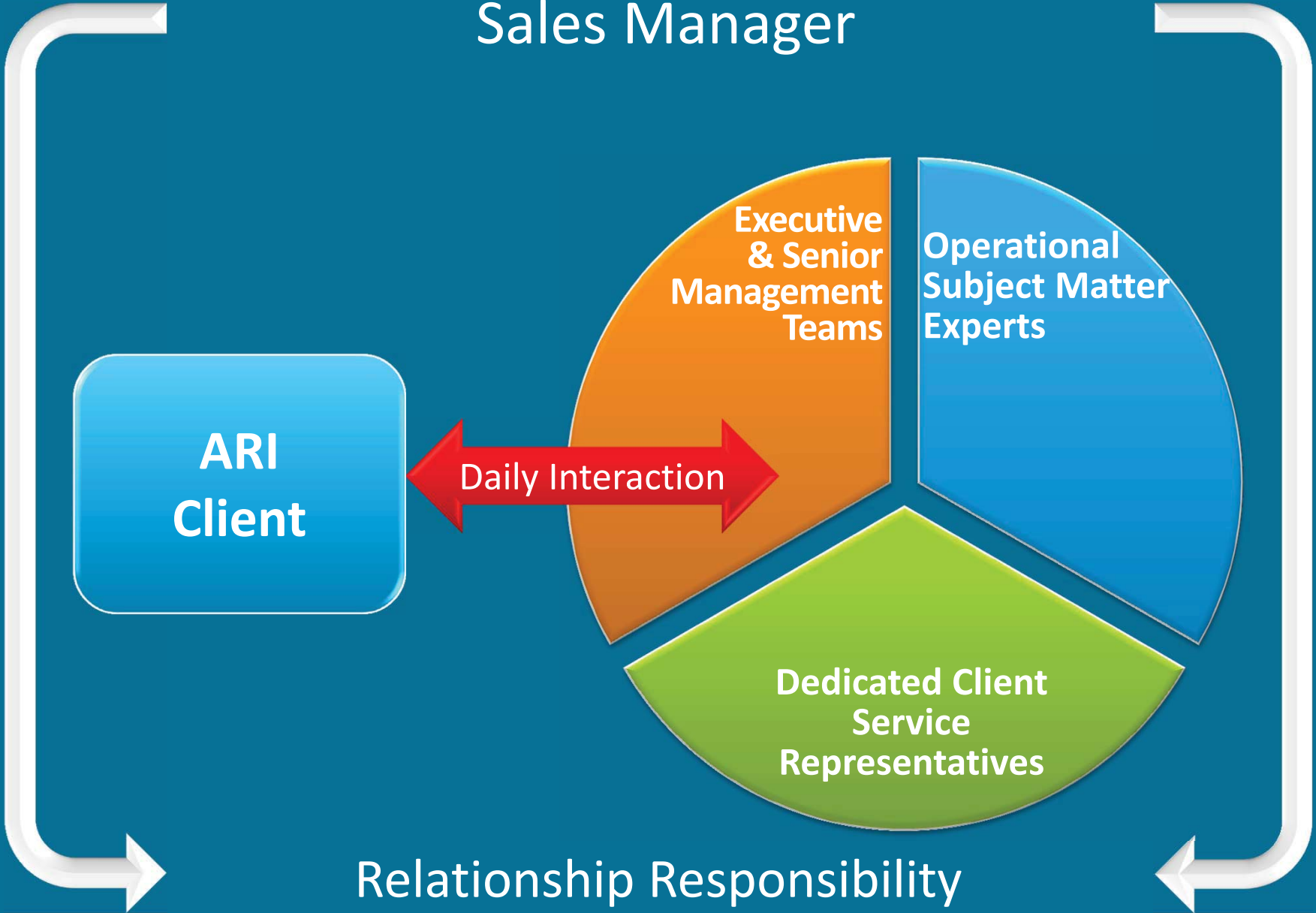
Daily Interaction

Executive & Senior Management Teams

Operational Subject Matter Experts

Dedicated Client Service Representatives

Relationship Responsibility





# Christian Horizons



- ✓ Partnership since 2010
- ✓ Fuel and Maintenance Program
- ✓ Maintenance Savings/Cost Avoidance/Fuel Discounts/Billing Consolidation
- ✓ All Total \$305,559 over past 4 Years
- ✓ \$25 Per Vehicle Per Month Savings
- ✓ Drafted Winter Tire Parameters for Fleet Policy
- ✓ Initiated Email Maintenance Approval Process
- ✓ Created and posted fuel discount report to track savings



## Wrap-up and Questions

